Laura Thrasher
(660) 785-4326
lthrasher@truman.edu

McClain Hall 106
100 East Normal Avenue
Kirksville, MO 63501

TO: ALL PROSPECTIVE VENDORS

RE: Project SP27-05 Online Continuing Education Course Providers Addendum No. 1

Addendum No. 1 is issued to inform vendors that I have received questions that require a response and therefore, an addendum.

Please refer to the questions and responses provided. This addendum and subsequent addendums will be sent to all firms who have expressed their interest in submitting a proposal.

Vendors are to acknowledge receipt of Addendum No. 1 in their response. Please contact me by phone at (660) 785-4326 or by email at lthrasher@truman.edu if you have any further questions. Thank you.

Sincerely,

Laura K Thrasher

Laura Thrasher
Purchasing Buyer

Project SP27-05 Online Continuing Education Course Providers
Addendum No. 1

Questions for Online Continuing Education Course Providers:

1. Part II.B.3 describes a turnkey partnership with a single organization providing coursework, marketing, enrollment, support, and payment services. Part IV.A and Part V.A.1 also reserve the University's right to select more than one provider and to select separate firms for different parts of the scope. Would Truman consider a submission from a vendor whose core offering is a continuing education platform? That platform would give the SKILLS Center its own branded catalog, registration, e-commerce, and learner records, and would integrate with established online course providers such as ed2go so their catalogs can be offered alongside Truman's own workforce programming. If so, should that kind of submission address the full Scope of Services, or only the components it directly delivers?
    a. When we used "single organization" we were referring to a vendor who provided all of the listed services for their content. In other words, there could be more than one vendor, but each of them would have to provide their own turnkey solution. They wouldn't need to be integrated.
2. Specialized providers: Part IV notes that Truman may select more than one provider for coursework in specific workforce sectors. Would Truman consider a provider that offers specialized clinical training for mental health professionals rather than a broad course catalog?
    a. Yes, we would consider them.
3. Revenue share structure: Is Truman open to revenue share models other than a percentage of revenue, such as a flat fee per enrolled participant?
    a. Yes, it could be a percentage or a flat rate.
4. Registration and payment systems: May a selected provider use its own existing registration, payment, and participant support systems?
    a. Yes. Our preference is that registration happen outside of Truman's systems.